

Club
ESSE

HOTELS & RESORTS

A success story.

Hotels & Resorts

Our hotels and resorts are based on one common denominator: quality control of the services intended for the guest. That's why we have chosen a direct management approach for both hospitality and entertainment services.

This allows us to always provide a high-level catering service, both for adults and for the little ones, a tidy and accurate housekeeping service, a personalized welcome, the highest assistance possible, the best excursions to discover the surroundings.

Everything needed to make our guests' holidays unique, ensuring they always receive the best value for money. These are just some of the reasons why more guests choose Club Esse resorts for their holidays every year.



The hospitality chain

In 2014, after outlining a new business strategy focused on hospitality investments, Club Esse created a new specific business branch, which was born to apply the necessary economies of scale and to ensure standards of service to all the accommodation facilities that would get to be part of the new hospitality chain in the future, all called under the same name of Club Esse.



The story

A SUCCESS STORY

Atos Gestioni was born in 2014 from the merger of Ota Group, a major player in the national tour operating industry, and Club Esse, which was already active in hotel management and tourism-related services.

The collaboration between these two entities gave rise to a new hotel chain, comprising 14 properties, all strategically located in areas of exceptional natural and cultural significance.

2015

Expansion in Gallura

Expansion in Gallura: Gallura Beach Village (250 rooms, located in Monti Russu Natural Park) and Shardana (75 rooms, with stunning sea views at Capo Testa) became part of the chain.

2016

Club Esse doubles up

Six additional properties were added: Posada and Capo d'Orso in Sardinia, Sunbeach in Calabria, Mediterraneo in Abruzzo, and Pila 2000 in Valle d'Aosta.

The story

2017

Acquisition of Roccaruja

Through its subsidiary Atos Re, Club Esse acquired the Roccaruja complex in Stintino from Turisarda, including the Roccaruja and Sporting hotels, Il Gabbiano establishment, and surrounding areas near Capo Falcone.

2018-25

Strategic new acquisitions

In 2018, Club Esse expanded its presence in Sardinia by acquiring two prominent properties in Dorgali: Cala Gonone Beach and Palmasera Resort, adding a total of 730 new rooms. In 2025, the portfolio further grew with the addition of the Aquilia Beach Village in Badolato Marina, located on Calabria's stunning Ionian coast.

Today

Environmental focus

Atos Gestioni's primary objectives now include the renewal, innovation, and energy efficiency of its properties.

The aim is to create sustainable urbanization that seamlessly integrates with the environment and surrounding territory.

Numbers



5

REGIONS

SARDINIA, CALABRIA, LAZIO,
ABRUZZO AND VALLE D'AOSTA



14

RESORTS & HOTELS

IN DIRECT MANAGEMENT FORMULA,
TWO OF WHICH ARE OWNED



37,8

MILLIONS

OF EUROS ANNUAL REVENUE



149

FULL TIME

EMPLOYEES AND PARTNERS



1.615

SEASONAL EMPLOYEES

WITHIN HOSPITALITY, CATERING
AND ENTERTAINING STAFF



2.240

ROOMS SOLD

IN THE LAST YEAR



221.137

ROOMS REFURBISHED

IN THE LAST YEAR



573.478

GUEST NIGHTS

IN 2023 SUMMER SEASON



1.431.270

MEALS

AND MORE, SERVED

The competitive advantages

**DIRECT MANAGEMENT
OF ALL TOURIST FACILITIES**

**DIRECT MANAGEMENT
OF ALL DEPARTMENTS**



**DIRECT MANAGEMENT OF
THE ENTERTAINMENT TEAM**

**WIDE EXPERIENCE IN ALL
TOURISM SECTORS**

Service Features



**HIGH QUALITY CATERING
SERVICE WITH LOCAL
NATURAL PRODUCTS**



**HIGH EMOTIONAL IMPACT
ENVIRONMENTAL SITES**



**EXPERT, EFFECTIVE
AND DISCREET
ENTERTAINMENT
SERVICE**



**PET FRIENDLY
HOSPITALITY
SERVICE**



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